



STEAM UP

List of companies contacted

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of the European Union

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Deliverable: D 6.3 "List of companies contacted"

Author: All partners, collected by Austrian Energy
Agency

Date: May 2018

Deliverable Report

Grant Agreement number: 649867
Project acronym: STEAM UP
Project title: Steam and Management Under Pressure
Funding Scheme: Horizon 2020
Date of latest version of Annex I against which the assessment will be made:

Deliverable Number: D 6.3.....Update 2018.....
Deliverable Title: List of companies contacted

Name, title and organisation of the project's coordinator:

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Description of the Deliverable:

D 6.3 is the list of companies contacted incl. the companies for which steam system audits were performed. FOR REASONS OF CONFIDENTIALITY, NAMES WERE DELETED FOR PUBLIC VERSION

1. Summary:

This deliverable summarizes the activities to contact industrial companies for Steam Up audits and includes the kind of activity (e.g. direct contacts, telephone calls), the branch and numbers of companies contacted and in most cases the company names, incl. the names of companies for which steam system audits were performed.

STEAM UP - Contact List						
Country:	Name of reporting person:	Last update:				
The Netherlands	Ariën Smit/ Michiel Steerneman	20.04.2018				
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month)	Number of companies contacted	Branch(es) contacted	Name of Interested company/ies (only for partner internal information)	Name of Company fixed
1	personal contact	Jul.16	1	Vegetables		
2	personal contact	Jul.16	1	Plastics		
3	personal contact	Jul.16	1	Flour		
3a	Personal contact	Aug. 16	1	Rubber		
4	personal contact	Sep.16	1	Paper mill		
5	personal contact	Okt.16	1	Juices		
6	personal contact	Okt.16	1	Mushrooms		
7	personal contact	Okt.16	1	Plastics		
8	personal contact	Okt.16	1	Vegetables		
9	Personal contact	Nov.16	2	Vegetables		
10	Personal contact	Nov.16	1	Vegetables		
11	Personal contact	Nov.16	1	Vegetables		
12	Personal contact	Dec.16	3	carpeting		
13	Mail	Jul. 16	1	Food, diary		
14	Mail	Jul. 16	1	Chemicals		
15	Mail	Jul. 16	1	Chemicals		
16	Personal contact	Nov. 16	1	Plastics		
17	Personal contact	Nov. 16	1	Meat processing		
18	Personal contact	Mrt.17	2	Meat processing		
19	Personal contact	Jul. 16	1	Meat processing		

20	Personal contact	Mrt. 17	1	Vegetables		
21	Personal contact	Jul. 16	1	Paper mill		
22	Personal contact	Jul. 16	1	Paper mill		
23	Personal contact	Dec. 16	1	Tabacco		
24	Mail	Jul.17	1	Chemicals		
25	Mail	Jul.17	1	Non-food		
26	Personal contact	Aug.17	1	Plastic		
27	Telephone	Aug.17	1	Paper		
28	Personal contact	Aug.16	1	Meat Processing		

STEAM UP - Contact List							
Country: Czech Republic	Name of reporting person: Šárka Géryková	Last update: 24.04.2018					
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month)	Number of companies contacted	Branch(es) contacted	Name of Interested company/ies (only for partner internal information)	Name of Company fixed	Branch
1	mail, telephone, personal contact	September / October 2015	1	Pulp / paper			
2	mail, telephone, personal contact	August 2016	1	Brewery			
3	mail, telephone, personal contact	August 2016	1	Coke / petroleum products			
4	mail, telephone, personal contact	December 2015	1	Dairy			
5	mail, telephone, personal contact	September 2016	1	Sugar plant			
6	mail, telephone, personal contact	September 2016	1	Textiles			
7	mail, telephone, personal contact	August 2016	1	Tyres producer			
8	mail, telephone, personal contact	September / October 2016	1	Meat processing			
9	mail, telephone, personal contact	September / October 2016	1	Machinery/ Automotive			

10	mail, telephone, personal contact	September / October 2016	1	Facade/roofing manufacturer			
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STEAM UP - Contact List						
Country: Italy	Name of reporting person: ISNOVA, CONSUL SYSTEM	Last update: April18				
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month/year)	Number of companies contacted	Branch(es) contacted	Name of Interested company/ies (only for partner internal information)	Name of Company fixed for STEAM UP Audit
	ISNOVA					
1	Steam-Up presentation	Jan 2016	1	Food manufacture (sectoral professional association)		
2	On site Steam-Up project presentation: objectives and plan of activities (to check the interest of company top management to undergo an energy diagnosis on steam system)	Apr 2016	1	Dairy Company		

3	On site Steam-Up project presentation: objectives and plan of activities (to check the interest of company top management to undergo an energy diagnosis on steam system)	Apr 2016	1	Chemistry for agriculture (Fertilizers production) Company		
	Consul System					
1	mail, telephone, personal contact	February 2016	1	Pharmaceutical		
2	mail, telephone, personal contact	March 2016	1	Paper		
3	mail, telephone, personal contact	March 2016	1	Paper		
4	mail, telephone, personal contact	June 2016	1	Paper		
5	mail, telephone, personal contact	October 2016	1	Textile		
6	mail, telephone, personal contact	March 2016	1	Electronical		

STEAM UP - Contact List						
Country:	Name of reporting person:	Last update: <input type="checkbox"/>				
SPAIN	Francisco Puente	28.11.2016 (small correction of names 2018)				
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month/year)	Number of companies contacted	Branch(es) contacted	Name of Interested company/ies (only for partner internal information)	Name of Company fixed for STEAM UP Audit
1	Mail to food industries and association	Mär.16	2	FOOD, FOOD		
2	FIAB conference	Mär.16	2	PAPER, FOOD		
3	Expoenergía Langreo	Mai.16	2	PAPER, FOOD		
4	Telephone	Mai.16	1	CHEMICAL		
5	Efifarma	Jun.16	2	PHARMA, FOOD		
6	Telephone	Jun.16	1	FOOD		
7	ECEEE event Berlin	Sep.16	1	CHEMICAL		
8	Telephone	Sep.16	1	CHEMICAL		
9	Telephone	Sep.16	1	FOOD		

10 Telephone

Nov.16

1 CHEMICAL



STEAM UP - Contact List						
Country: Austria	Name of reporting person: Konstantin Kulterer	Last update: 24.4.2018				
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month/year)	Number of companies contacted	Branch(es) contacted	Name of Interested company/ies (only for partner internal information)	Name of Company fixed for STEAM UP Audit
1	Telephone Contacts	June 2016	15	Several (steam relevant, only)		
2	Offer of energy audits for steam boilers, Done by Energy Audit Company sattler energie consulting based on text by AEA	July 2016	60	Several (steam relevant, only)		
3	Newsletter, klimaaktiv AEA	June 2016	>1,400	Production companies, Energy Auditors, Energymanager, Energy Technicians, Multiplier, Energy Technology Supplier		
4	Newsletter, ENERGIE, sattler	June 2016	1800	Production companies, Energy Auditors, Energymanager, Energy Technicians, Multiplier, Energy Technology Supplier		

5	Newsletter, klimaaktiv AEA	April 2017	>1,400	Production companies, Energy Auditors, Energymanager, Energy Technicians, Multiplier, Energy Technology Supplier		
6	Telephone and personal contacts /sattler	April, Mai 2017		Selected customers (Food, Technologypark)		
7	Telephone contacts / Allplan	Feb, March 2017		Selected customers Production of Insulating wall panels		

STEAM UP - Contact List						
Country: Denmark	Name of reporting person: Claus Götke	Last update: 23.04.2018				
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month/year)	Number of companies contacted	Branch(es) contacted	Name of Interested company(-ies) (only for partner internal information)	Name of Company fixed for STEAM UP Audit
1	mail, telephone, personal contact	2016	1	Service		
2	mail, telephone, personal contact	2016	1	Food		
3	mail, telephone,	2016	1	Food		
4	mail, telephone, personal contact	2016	1	Food		
5	mail, telephone,	2016	1	Paper		

6	mail, telephone,	2016	1	Food		
7	Mail, Telephone, Personal contact	2016	1	Food		
8	Mail, Telephone, Personal contact	2016	1	Food		
9	Mail, Telephone, Personal contact	2016	1	Food		
10	Mail, Telephone, Personal contact	2016	1	Food		
11	Mail, Telephone, Personal contact	2016	1	Food		
12	Mail, Telephone, Personal contact	2016	1	Food		

STEAM UP - Contact List						
Country: GREECE	Name of reporting person: Goumas George,	Last update: 20.04.2018				
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month/year)	Number of companies contacted	Branch(es) contacted	Name of Interested company/ies (only for partner internal information)	Name of Company fixed for STEAM UP Audit
1	Mail + telephone	December 2015	3	Dairy industry, Rice husk industry, Oil seed industry, Drinks industry		
2	Mail + telephone	January 2016	4	Meat industry Milk industry Milk industry Aluminium industry		
3	Mail + telephone	February 2016	5	Yoghurt Industry Expandable Polystyrene industry Expandable Polystyrene industry		

4	Mail + telephone	June 2016	4	Meat industry Olive oil industry Olive industry Milk industry		
5	Mail + telephone	November 2016	5	Paper and pulp industry Cosmetics industry Pastry industry Cosmetics industry Paper industry		
6	Mail + telephone Contacts	December 2016	3	1. Biofuels industry 2. Expanded polystyrene industry 3. Production of solutions industry		

STEAM UP - Contact List						
Country:	Name of reporting person:	Last update: <input type="checkbox"/>				
Germany	Juliane Schröer	03.05.2018				
Ongoing Number for contact activities and contacted companies	Activity (mail, telephone, newsletter, personal contact, workshop...)	Date of activity (month/year)	Number of companies contacted	Branch(es) contacted	Name of Interested company/ies (only for partner internal information)	Name of Company fixed for STEAM UP Audit
1	personal contact	Sep.16	1	steam equipment supplier		
2	personal contact	Sep.16	1	renewable energies		
3	telephone, mail	Okt.16	1	energy management		
4	telephone, mail	Nov.16	1	energy agency		
5	telephone, mail	Nov.16	1	energy auditor		
6	telephone, mail	Nov.16	1	energy consultancy agency		
7	conference	Sep.16	>240	Energy consultancies, industrial companies, agencies, efficiency initiatives		
8	Telephone	Feb.17	3	Energy consultancies		
9	Telephone, personal contact	Feb.17 – Jul.17	>10			
10	Telephone	Feb.-Sept. 2017	3	National and local energy agencies		
11	Telephone	Feb.-Sept. 2017	2	National and local Industry and Trade Chambers		

12	Telephone	Jul.-Aug. 2017	4	associations and energy auditor networks		
13	Telephone	Aug.-Sept. 2017	3	steam boiler manufacturers and vendors		